



“Ucom” CJSC Report on the Main Economic and Technical Indicators of Mobile Services for 2021 2nd Q

	Technical and economic indicators	u/m	Amount
1	Operating revenues, including:	k AMD	4,277,527
1.1	revenues from mobile communication and associated activity	k AMD	4,277,527
1.1.1	from voice services	k AMD	1,592,463
1.1.2	from VAS (excluding revenue from data), including:	k AMD	96,908
	from short and multimedia messages (SMS and MMS)	k AMD	90,559
	other	k AMD	6,347
1.1.3	from data services, including:	k AMD	1,153,406
	broadband Internet access services through USB modems (other than by phone)	k AMD	774,881
	mobile communication network services (through handsets)	k AMD	378,525
	other	k AMD	-
1.1.4	from short and multimedia messages (SMS and MMS)	k AMD	14,344
1.1.5	from international roaming revenue (own subscribers)	k AMD	54,648
1.1.6	from international roaming revenue (subscribers from abroad)	k AMD	71,540
1.1.7	revenue from interconnection, including:	k AMD	400,724
	from voice services	k AMD	382,914
	from short and multimedia messages (SMS and MMS)	k AMD	17,809
1.1.8	revenues from line rental services	k AMD	-
1.1.9	from sales of equipment and accessories	k AMD	847,414
1.1.10	other revenues	k AMD	46,080
2	Operating expenses, including:	k AMD	(2,800,912)
2.1	interconnection expenses	k AMD	(631,788)
2.2	line rental expenses	k AMD	(2,958)
2.3	advertising and marketing expenses	k AMD	(123,073)
2.4	dealer commissions	k AMD	(89,738)
2.5	payroll expenses	k AMD	(698,051)
2.6	mobile network exploitation and maintenance expenses	k AMD	(261,578)
2.7	other expenses	k AMD	(993,727)
3	Operating Income Before Depreciation Amortization (OIBDA)	k AMD	1,476,615
4	Depreciation of fixed assets and amortization of intangible assets	k AMD	(1,635,569)
5	Other operating income	k AMD	46,139
6	Non-operating income	k AMD	1,161,423
6.1	Financial income	k AMD	2,802
6.2	Financial expenses	k AMD	(676,915)
6.3	Gain/loss from exchange rate differences	k AMD	1,835,537
6.4	Other Non-Operating revenues/expenses	k AMD	-
7	Profit before taxation	k AMD	1,048,608
8	Capital expenses	k AMD	(197,740)
9	Mobile connection indicators		
9.1	Number of active subscribers (at the end of the reporting period)		584,409
9.1.1	prepaid subscribers	subscriber	292,794
9.1.2	postpaid subscribers	subscriber	145,947
9.1.3	Broadband Internet subscribers (other than by phone)	subscriber	145,668
9.1.4	Subscribers using data services (by phone)	subscriber	387,779
9.2	Average revenue per active user (ARPU)		
9.2.1	prepaid subscribers	AMD	1,102
9.2.2	postpaid subscribers	AMD	3,677
9.2.3	Broadband Internet subscribers (other than by phone)	AMD	1,855
9.2.4	Subscribers using other data services	AMD	N/A

9.3	Average traffic per user (including interconnection and incoming roaming) (MoU, Mb OU)		
9.3.1	prepaid subscribers	minute	121
9.3.2	postpaid subscribers	minute	337
9.3.3	Broadband Internet subscribers (other than by phone)	MB	24,172
9.3.4	Subscribers using other data services	MB	N/A
9.4	Unit price (including interconnection and incoming roaming) (APPM)		
9.4.1	prepaid subscribers	AMD	9.1
9.4.2	postpaid subscribers	AMD	10.9
9.4.3	Broadband Internet subscribers (other than by phone)	AMD	0.1
9.4.4	Subscribers using other data services	AMD	N/A
9.5	New activations		
9.5.1	prepaid subscribers	subscriber	27,631
9.5.2	postpaid subscribers	subscriber	9,676
9.5.3	Broadband Internet subscribers (other than by phone)	subscriber	5,171
9.5.4	Subscribers using other data services	subscriber	N/A
9.6	Churn		
9.6.1	prepaid subscribers	subscriber	(24,952)
9.6.2	postpaid subscribers	subscriber	(4,691)
9.6.3	Broadband Internet subscribers (other than by phone)	subscriber	(10,160)
9.6.4	Subscribers using other data services	subscriber	N/A

- 1) The information for each quarter is provided before the 30th of the second month following that quarter.
- 2) Amounts are shown without VAT.
- 3) The indicators included in the table are calculated based on the international Accounting Standards operating in the Republic of Armenia.