

Appendix Approved by Public Services Regulatory Commission of RA Decision N 413N as of 31 October, 2012

"Ucom" LLC Report on the Main Economic and Technical Indicators of Fixed Telecommunication Services for 2012

	Indicators	u/m	Amount
1	Operating revenues, including:	k AMD	5,063,346
1)	from of public electronic communication network services	k AMD	3,686,206
a.	from voice services	k AMD	191,468
b.	from internet access services	k AMD	3,332,184
с.	from other services	k AMD	162,555
2)	from interconnection and line rental services	k AMD	25,470
3)	from sales of equipments and accessories	k AMD	102,488
4)	other operating revenues	k AMD	1,249,182
2	Non-operating income/(expense)	k AMD	(412,141)
3	Capital expenses	k AMD	5,244,754
4	Operating expenses, including:	k AMD	(3,268,994)
1)	interconnection and line rental services expenses	k AMD	(1,827,766)
2)	advertising and marketing expenses	k AMD	(97,221)
3)	dealer commissions	k AMD	(33,001)
4)	payroll expenses	k AMD	(595,848)
5)	other operating expenses	k AMD	(715,159)
5	Operating Income Before Depreciation Amortization (OIBDA)	k AMD	1,382,211
6	Amortization of fixed and intangible assets	k AMD	(994,780)
7	Profit before taxation	k AMD	387,431
8	Profit after taxation	k AMD	247,224
9	Subscribers using public electronic communication network services	subscriber	44,385
1)	subscribers using voice services	subscriber	14,493
2)	subscribers using internet access services	subscriber	38,622
10	Average revenue per subscribers using public electronic communication network services	AMD	8,305
1)	subscribers using voice services	AMD	1,431
2)	subscribers using internet access services	AMD	8,628
11	Traffic per subscribers using public electronic communication network services		
1)	subscribers using voice services	minute	193
2)	subscribers using internet access services	MB	42,861

1) The information in points 1-6 and 9-11 for each quarter is provided before the 30th of the third month following that quarter.

2) The information in points 7 and 8 for each year is provided before the 30th of April following that year.

3) "Subscriber" notion in the table is defined as a person having signed contract of service providing with an entity having the licence of the public electronic telecommunication network.

4) Amounts are shown without VAT.