

Approved by Public Services Regulatory Commission of RA Decision N 413N as of 31 October, 2012

"Ucom" LLC Report on the Main Economic and Technical Indicators of Fixed Telecommunication Services for 2013

	Indicators	u/m	Amount
1	Operating revenues, including:	k AMD	8,473,886
1)	from of public electronic communication network services	k AMD	5,644,892
a.	from voice services	k AMD	321,748
b.	from internet access services	k AMD	5,165,108
c.	from other services	k AMD	158,036
2)	from interconnection and line rental services	k AMD	470,908
3)	from sales of equipments and accessories	k AMD	140,763
4)	other operating revenues	k AMD	2,217,322
2	Non-operating income/(expense)	k AMD	(291,512)
3	Capital expenses	k AMD	(11,158,556)
4	Operating expenses, including:	k AMD	(4,717,947)
1)	interconnection and line rental services expenses	k AMD	(2,333,283)
2)	advertising and marketing expenses	k AMD	(212,640)
3)	dealer commissions	k AMD	(53,207)
4)	payroll expenses	k AMD	(1,064,784)
5)	other operating expenses	k AMD	(1,054,032)
5	Operating Income Before Depreciation Amortization (OIBDA)	k AMD	3,464,428
6	Amortization of fixed and intangible assets	k AMD	(1,615,185)
7	Profit before taxation	k AMD	1,849,243
8	Profit after taxation	k AMD	1,444,504
9	Subscribers using public electronic communication network services	subscriber	60,690
1)	subscribers using voice services	subscriber	20,503
2)	subscribers using internet access services	subscriber	53,591
10	Average revenue per subscribers using public electronic communication network services	AMD	8,954
1)	subscribers using voice services	AMD	1,532
2)	subscribers using internet access services	AMD	9,336
11	Traffic per subscribers using public electronic communication network services		
1)	subscribers using voice services	minute	201
2)	subscribers using internet access services	MB	49,873

- 1) The information in points 1-6 and 9-11 for each quarter is provided before the 30th of the third month following that quarter.
- 2) The information in points 7 and 8 for each year is provided before the 30th of April following that year.
- 3) "Subscriber" notion in the table is defined as a person having signed contract of service providing with an entity having the licence of the public electronic telecommunication network.
- 4) Amounts are shown without VAT.