**Ucom CJSC**

**Procurement of Trellix** **DLP (Data Loss Prevention)**

**Request for quotation**

Yerevan, 02.09.25

**Request for Quotation**

**republic of Armenia**

**Ucom CJSC, Procurement of Data Loss Prevention**

**RFQ No: UC – 253754**

# **General Conditions**

## Introduction

Ucom CJSC is a broadband service provider with licenses for voice, international gateway, and Internet services.

This document comprises Ucom CJSC and appears as a Request for Quotation (RFQ) for the Procurement of **Trellix Data Loss Prevention - 500 licenses.**

Ucom CJSC hereby expresses an intention to enter into a contractual agreement for a duration of one year, with the possibility of extension for an additional two years, subject to mutual agreement and terms specified in this RFP.

## Requirements

* The successful bidder is expected to supply a SW, described in the Ttechnical requirements. **/*appendix 1*/;**
* The Supplier shall provide the supporting documentation, including user manuals in the English or Russian languages.

#### Evaluation and Qualification Criteria

This Section includes the criteria to determine the lowest evaluated bid and the qualifications of the Bidder to perform the contract. The supplier and its vendor shall meet the following criteria(s):

**If Supplier is manufacturer:**

* Experience on manufactured goods of similar nature and complexity for at least 5 (five) years.

#### Price Quotation */appendix 2/* - price quotation should be prepared using form of appendix 1 specifying words and figure, as well as the various amounts and the respective currencies.

# Other requirements

#### Authorized representatives of the eligible bidder shall be entitled to request clarifications regarding all of the RFQ documents by submitting requests by e-mails to: Mr. Hmayak Yezekyan ([hmayak.yezekyan@ucom.am](mailto:hmayak.yezekyan@ucom.am)) and Mrs Mary Stepanyan ([mary.stepanyan@ucom.am](mailto:mary.stepanyan@ucom.am)). Any amendments to the RFP made as a result of a request for clarifications will be sent to all prospective Bidders.

#### At any time prior to the deadline for submission of proposals, Ucom may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective Bidder, amend the RFQ, cancel the RFQ process, veto any, by Supplier, proposed assigned team member(s) in Supplier’s team. The request for clarification and the response shall be in writing.

#### The Supplier shall bear all its costs for the tendering and RFQ process. Ucom shall under no circumstance be liable for any cost for Supplier’s tendering process, regardless of whether or not the Supplier is selected.

#### The proposal prepared by the Bidder and all correspondence, documents, descriptions, and instructions related to the proposal exchanged by the Bidder and Ucom shall be written in Armenian or English.

#### *During the proposals evaluation period the Ucom CJSC will request sample(s), for testing and analyses, which should be provided in the agreed timing (but no longer than 14 calendar days). The Supplier shall bear the cost for the sample(s) provided.*

#### Trials Submission for Testing Purposes: During the evaluation period, the bidding entity may be requested to provide samples of the proposed product/service for thorough testing and assessment by the evaluating team, which should be provided in the agreed timing (but no longer than 30 calendar days). The purpose of this requirement is to ensure that the offered solution meets the stated requirements and standards outlined in this RFP. The Supplier shall bear the cost for the sample(s) provided.

#### The Bidders shall submit their proposals electronically to Mr. Hmayak Yezekyan ([hmayak.yezekyan@ucom.am](mailto:hmayak.yezekyan@ucom.am)) and Mrs Mary Stepanyan ([mary.stepanyan@ucom.am](mailto:mary.stepanyan@ucom.am)), not later than September 9 of 2025 year, 18:00 (Armenia time), and the letter should be clearly marked RFQNo:UC-253754. *Later bids will be rejected by the Purchaser.*

#### Proposals shall remain valid, at a minimum of 45 (forty-five) days after the deadline date for proposal submission prescribed by the Purchaser. A proposal valid for a shorter period may be rejected by the Purchaser as non-responsive.

#### For evaluation and comparison purposes, the Purchaser shall convert all proposal prices expressed in various currencies and amounts into a single currency AMD, using the selling exchange rate established by the Central Bank of Armenia on the Proposals opening date.

#### The Purchaser shall award the Contract to the Bidder whose bid has been determined to be the lowest evaluated bid and is substantially responsive to the bidding documents, provided further that the Bidder is determined to be qualified to perform the Contract satisfactorily. Other Contract points will be negotiable between the parties.

## *This RFQ and other related documents (as well as the communication) included are strictly confidential, the “Receiving Party” shall keep confidential and shall not, divulge to any third party any documents, data, or other information. Failure of the Bidder to comply with the request may result in the rejection of its Proposal and further cooperation.*

## *Notwithstanding the above point, the Receiver may furnish Confidential Information of this RFP: (i) to its support service suppliers and their subcontractors and its subcontractor to the extent reasonably required for them to perform their work under their contracts; in which event the Receiving Party shall ensure that the person to whom it furnishes Confidential Information of the Disclosing Party is aware of and abides by the Receiving Party’s obligations under this point as if that person were party to the Contract in place of the Receiving Party.*

*Appendix 1*

*The required technical specified below:*

The ****Trellix**** DLP (Data Loss Prevention) is security software designed to protect company computers from unintended data leaks or losses.

" Evaluation & Selection: Trials were conducted with several vendors. Trellix was chosen as the best balance between functionality and price.

" Budgeting: This software is already budgeted and partially deployed.

" Future Expansion: In the next year, additional licenses will be purchased to ensure all company PCs are fully protected.

This initiative strengthens SmartDocs and company-wide IT security by ensuring sensitive information cannot leave corporate endpoints without control.

*Appendix 2*

**Price quotation**

**Date of this Quotation submission**: *[insert date of* Quotation *submission]*

**RFQ No.:** **UC- 253754**

**To: Ucom CJSC**

1. **Price**: The total price of our Quotation, excluding any discounts offered in item (f) below is:

Total price is: [*insert the total price of the Quotation in words and figures, indicating the various amounts and the respective currencies*];

1. **Validity**: Your Proposal shall be valid 45 days, and it shall remain binding upon us and may be accepted at any time before the expiration of that period;
2. **Purchaser Not Bound to Accept**: We understand that you are not bound to accept the lowest evaluated cost Quotation, the Most Advantageous Quotation or any other Quotation that you may receive.

**Name of the Bidder**: \*[*insert complete name of the Bidder*]

**Name of the person duly authorized to sign the Quotation on behalf of the Bidder**: \*[*insert complete name of person duly authorized to sign the* Quotation]

**Title of the person signing the Quotation**: [*insert complete title of the person signing the* Quotation]

**Signature of the person named above**: [*insert signature of person whose name and capacity are shown above*]

**Date signed** [*insert date of signing*] **day of** [*insert month*], [*insert year*]

\*: Person signing the Quotation shall have the power of attorney given by the Bidder. The power of attorney shall be attached with the Price Quotation.

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| **Please note that this document should be completed separately for each potential type outlined in the technical requirements.** |